| Item | | Inspection | Total Environmental | | |
|--------|---|---------------|---------------------|-----------|-----------|
| Number | Item Description | Experts, Inc. | Concepts | KCI | SALUT |
| | Lead in Water Testing | | | | |
| : | Field Technician - Regular | \$ 30.0 | 50.00 | \$ 60.00 | \$ 55.00 |
| | Overtime | \$ 45.0 | 5 \$ 75.00 | \$ 60.00 | \$ 55.00 |
| ; | 2 Project Manager - Regular | \$ 65.0 | 5 \$ 60.00 | \$ 140.00 | \$ 75.00 |
| | Overtime | \$ 65.0 | 90.00 | \$ 140.00 | \$ 75.00 |
| : | Bio-Aerosol Sampling: | \$ 45.0 | 50.00 | \$ 60.00 | \$ 55.00 |
| | Overtime | \$ 60.0 | 50.00 | \$ 60.00 | \$ 55.00 |
| 4 | 4 Industrial Hygiene Sampling | \$ 45.0 | 55.00 | \$ 65.00 | \$ 55.00 |
| | Overtime | \$ 60.0 | \$ 82.50 | \$ 65.00 | \$ 55.00 |
| | Professional Engineer CIH | | | | |
| ! | for design upgrade recommendations | \$ 75.0 | 5 \$ 100.00 | \$ 135.00 | \$ 105.00 |
| | Overtime | \$ 75.0 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| (| 6 IAQ Monitoring Including Equipment | \$ 90.0 | 55.00 | \$ 70.00 | \$ 70.00 |
| | Overtime | \$ 90.0 | 77.50 | \$ 70.00 | \$ 70.00 |
| | Building Humidity Control Assessment 7 and Remediation Design | \$ 90.0 | 0 \$ 100.00 | \$ 90.00 | \$ 110.00 |
| | , and hemediation besign | ۶ 30.0 | 7 100.00 | 90.00 | 7 110.00 |
| | Overtime | \$ 90.0 | 5 \$ 100.00 | \$ 90.00 | \$ 110.00 |
| | Failed and/or Moldy Chilled Water Pipe Insulation Evaluation | \$ 72.0 | 0 \$ 100.00 | \$ 80.00 | \$ 75.00 |
| | Overtime | \$ 72.0 | | | |

| Item Number | Item Description | Inspection Experts, Inc. | Total Environmental Concepts | КСІ | SALUT |
|----------------|---------------------------------------|-----------------------------|------------------------------|-----------|----------|
| 9 | Conduct Initial Lead in Water Testing | \$ 30.0 | 0 \$ 45.00 | \$ 30.00 | \$ 55.00 |
| | Overtime | \$ 45.0 | 0 \$ 45.00 | \$ 30.00 | \$ 55.00 |
| 10 | Follow-Up Flushed Sampling | \$ 30.0 | 0 \$ 45.00 | \$ 150.00 | \$ 55.00 |
| | Overtime | \$ 45.0 | 0 \$ 45.00 | \$ 150.00 | \$ 55.00 |
| 11 | Post Remediation Sampling | \$ 30.0 | 0 \$ 45.00 | \$ 75.00 | \$ 55.00 |
| | Overtime | \$ 45.0 | 0 \$ 45.00 | \$ 75.00 | \$ 55.00 |
| 12 | Radon Testing | \$ 47.0 | 0 \$ 45.00 | \$ 32.00 | \$ 60.00 |
| | Overtime | \$ 55.0 | 0 \$ 45.00 | \$ 32.00 | \$ 60.00 |

| Item | | Inspection | | Total Environmental | | | | |
|--------|---|---------------|-----|---------------------|-----|--------|-------|-------|
| Number | Item Description | Experts, Inc. | | Concepts | KCI | | SALUT | |
| 36510 | Lead in Water Testing | | | | | | | |
| | Field Technicians to perform water flushing, sample collection, sample delivery to the testing lab specified by | \$ 45 | .00 | \$ 50.00 | \$ | 60.00 | \$ | 55.00 |
| | 2. Project Managers to schedule testing, analyze results, make recommendations. | \$ 65 | .00 | \$ 60.00 | \$ | 140.00 | \$ | 75.00 |
| | 3. Computer support staff to download data from the MCPS laptops & programs. | \$ 45 | .00 | \$ 50.00 | \$ | 60.00 | \$ | 50.00 |
| 36512 | Bioaerosol Sampling, hourly rates including the use of Burkhardt, SAS Microbial Air Samples, Aerotrap Spore sampling equiment. Lab services will be billed separately | | | | | | | |
| | Field Technicians | \$ 45 | .00 | \$ 50.00 | \$ | 60.00 | \$ | 55.00 |
| | Project Managers | \$ 65 | .00 | \$ 60.00 | \$ | 140.00 | \$ | 75.00 |
| 36513 | Lead Paint Inspection, hourly rates to include analysis by XRF and summary report. Paint chip samples to be billed separately | | | | | | | |
| | Field Technicians | \$ 50 | .00 | \$ 65.00 | \$ | 65.00 | \$ | 55.00 |
| | Project Managers | \$ 75 | .00 | \$ 85.00 | \$ | 140.00 | \$ | 75.00 |

| Item | | Inspection | | Total Environmental | | | |
|--------|---|---------------|-------|---------------------|-----------|-------|-------|
| Number | Item Description | Experts, Inc. | | Concepts | KCI | SALUT | |
| 36514 | Lead Paint Risk Assessment | | | | | | |
| | Field Technicians | \$ | 45.00 | \$ 50.00 | \$ 65.00 | \$ | 55.00 |
| | Project Managers | \$ | 65.00 | \$ 60.00 | \$ 140.00 | \$ | 75.00 |
| | Industrial Hygiene Sampling, not | | | | | | |
| | including asbestos abatement | | | | | | |
| 36515 | monitoring, | | | | | | |
| | Field Technicians | \$ | 45.00 | \$ 50.00 | \$ 65.00 |) \$ | 55.00 |
| | Project Managers | \$ | 65.00 | \$ 75.00 | \$ 65.00 |) \$ | 55.00 |
| | Building Envelope/Pollutant Pathway | | | | | | |
| | Evaluation | | | | | | |
| 36516 | Lab services to be billed separately | | | | | | |
| | Field Technicians | \$ | 55.00 | \$ 55.00 | \$ 90.00 | \$ | 55.00 |
| | Project Managers | \$ | 65.00 | \$ 60.00 | \$ 140.00 | \$ | 75.00 |
| 36517 | Indoor Air Quality Monitoring labor rates | | | | | | |
| | should include use of equipment for the | | | | | | |
| | basic parameters; carbon dioxide, carbon | | | | | | |
| | monoxide, termperature, relative | | | | | | |
| | humidity, particulates, moisture meter, | | | | | | |
| | velometer, smoke tube and | | | | | | |
| | formaldehyde (colorometric). Other | | | | | | |
| | parameters that would require lab | | | | | | |
| | services or specialty. | | | | | | |
| | Field Technicians | \$ | 55.00 | \$ 50.00 | \$ 70.00 |) \$ | 55.00 |
| | Project Managers | \$ | 65.00 | \$ 60.00 | \$ 140.00 |) \$ | 75.00 |

| Item Number | Item Description | Inspection Experts, Inc. | | Total Environmental Concepts | ксі | | SALUT | |
|----------------|---|-----------------------------|------|---------------------------------|-----|--------|-------|--------|
| | Indoor Air Quality needs assessment to | | | | | | | |
| | include the hourly rate for a professional | | | | | | | |
| | engineer or CIH making design upgrade | | | | | | | |
| 36518 | recommendations, as requested. | | | | | | | |
| | Field Technicians | \$ 90 | 0.00 | \$ 100.00 | \$ | 135.00 | \$ | 105.00 |
| | Project Managers | \$ 90 | 0.00 | \$ 100.00 | \$ | 135.00 | \$ | 105.00 |
| 40015 | Building humidity control assessment and remediation design | | | | | | | |
| | Field Technicians | \$ 72 | 2.00 | \$ 100.00 | \$ | 90.00 | \$ | 85.00 |
| | Project Managers | \$ 90 | 0.00 | \$ 100.00 | \$ | 140.00 | \$ | 95.00 |
| 40016 | Failed and/or moldy chilled water pipe insulation evaluation, project design, monitoring and installation oversight during removal and reinstallation | | | | | | | |
| | Field Technicians | \$ 72 | 2.00 | \$ 100.00 | \$ | 80.00 | \$ | 55.00 |
| | Project Managers | \$ 90 | 0.00 | \$ 100.00 | \$ | 140.00 | \$ | 75.00 |
| 42714 | Initial radon in air screening samples | | | | | | | |
| | Per Sample | \$ 25 | 5.00 | \$ 30.00 | \$ | 32.00 | \$ | 27.00 |
| 42715 | Follow-up Radon In Air Samples | | | | | | | |
| | Approximately 7,000 - 10,000 year | \$ 125 | 5.00 | \$ 105.00 | \$ | 150.00 | \$ | 127.50 |
| 42716 | Spiked QC Radon In Air Samples | | | | | | | |
| | Approximately 12-36 year | \$ 120 | 0.00 | \$ 105.00 | \$ | 100.00 | \$ | 127.50 |

| Item | | Inspection | Total Environmental | | |
|--------|---|-----------------|---------------------|-----------------|-----------------|
| Number | Item Description | Experts, Inc. | Concepts | KCI | SALUT |
| | Post Remediation Sampling | | | | |
| 42717 | Lead in water | | | | |
| | Regular Hours | \$ 40.00 | \$ 45.00 | \$ 75.00 | \$ 55.00 |
| | Overtime Hours | \$ 45.00 | \$ 45.00 | \$ 75.00 | \$ 55.00 |
| 42718 | Radon Testing | | | | |
| | Regular Hours | \$ 47.00 | \$ 45.00 | \$ 150.00 | \$ 60.00 |
| | Overtime Hours | \$ 55.00 | \$ 45.00 | \$ 150.00 | \$ 60.00 |
| 42719 | Follow-Up Flushed Sampling | | | | |
| | Regular Hours | \$ 45.00 | \$ 45.00 | \$ 150.00 | \$ 55.00 |
| | Overtime Hours | \$ 55.00 | \$ 45.00 | \$ 150.00 | \$ 55.00 |
| 42753 | Certified Industrial Hygienist | | | | |
| | Regular Hours | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| | Overtime Hours | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| 42754 | Professional Engineer | | | | |
| | Regular Hours | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| | Overtime Hours | \$ 90.00 | \$ 100.00 | \$ 135.00 | \$ 105.00 |
| 42755 | PCB Caulk Surveys | | | | |
| | Per Sample | \$ 110.00 | n/a | n/a | n/a |
| | Computer Support staff | | | | |
| | Download data from the MCPS Laptops | | | | |
| 42756 | and Programs | Need add'l info | Need add'l info | Need add'l info | Need add'l info |
| | Per Hour | \$ 45.00 | \$ 50.00 | \$ 60.00 | \$ 50.00 |
| 36511 | Percent off materials to perform services as required | | | | |
| | Mark up | 10% | | | 10% |